Slate36

DATA CENTER COLOCATION

Colocation requirement

Type into the fields, save the file and email it to will@slate36.com. Fields marked * are required.
Prefer the web? The same form is at slate36.com/colo-intake.

STEP 1 OF 2

Your requirement

What we need to register your requirement with the facilities that can meet it.

01 Company

The legal entity that will sign the colocation agreement.

Company name *

Website

Street address *

City *

State / Region *

Zip / Postal *

Country *

Number of employees *

Choose one

Parent company or funding source

02 Primary contact

The person at your company who owns this project.

First name *

Last name *

Title *

Email *

Phone, with country code *

Are you the signatory?

Choose one

If no: signatory name

Signatory title

Signatory email

03 Deployment

Power and cooling decide the shortlist. Be as specific as you can.

Request type *

Choose one

Hardware * (e.g. NVIDIA GB300 NVL72)

If expansion or renewal: current provider and site

Number of racks *

Power per rack (kW) *

Total IT load *

Cooling *

Choose one

Hardware status *

Choose one

If ordered: delivery date

Space type

Choose one

Can it split across halls or sites?

Choose one

Network and other services (carriers, cross-connects, cloud on-ramps, remote hands)

04 Location and timing

Required market(s), in priority order *

Acceptable alternates

Required ready-for-service date *

Decision time frame *

Choose one

Expected contract term

Choose one

05 Budget and process

Providers screen every request on these before quoting.

Who owns the budget? *

Choose one

If someone else: name and title

Is budget approved? *

Choose one

Financials or a guarantee available? *

Choose one

Providers you have already contacted

Describe the business and what this deployment is for *

STEP 2 OF 2

Provider details

What facilities ask for before they quote. Fill in what you know; estimates are fine.

01 Who signs and who to ask

Contracting entity, if different from the company name

Technical contact (name)

Technical contact (email)

Where the signing entity is incorporated (state or country)

Year founded

02 Hardware and delivery

Best estimates are fine if the order is not final.

Manufacturer and model

Number of servers or nodes

Servers per rack

Peak power per server (kW)

Typical running load per rack (kW)

Hardware delivery date

Delivery lots (e.g. two lots of 28 and 16 servers)

What will the hardware run?

Choose one

Does any of it need liquid cooling?

Choose one

If liquid: who supplies the cooling distribution unit (CDU)?

Choose one

If liquid: cooling requirements, if known

03 Space and power

Is a private cage required?

Choose one

Who supplies cabinets and PDUs?

Choose one

If you bring cabinets or ship pre-racked: dimensions and loaded weight

One site or several?

Choose one

If split: must the sites be connected?

Choose one

Is a phased start acceptable?

Choose one

If phased: what would the phases look like?

Latest ready date you could accept

Power feeds to each rack

Choose one

Circuit or PDU preference (e.g. 208V 60A three-phase, or 415V)

04 Network

Providers need these to price connectivity.

Internet bandwidth (e.g. 2 x 10 Gbps)

Public IP addresses

Internet service

Choose one

If your own carriers: which ones?

Dedicated cloud connectivity needed?

Choose one

If yes: which clouds?

Number of cross connects

05 Business case

Providers review who the customer is and what the capacity is for before they allocate it.

Who will use the compute? *

Choose one

Who are your customers?

If leased to third parties: customer contracts?

Choose one

Funding raised and lead investors

Proof of funds

Choose one

Date you need to select a provider

Expected growth after this deployment

Compliance requirements (e.g. SOC 2, HIPAA)

Founders and key team (names, roles, one line of background each)

Will you sign a letter of authorization naming Slate36 as your agent?

Choose one

Anything else providers should know